

# How can we grow our protection insurance business

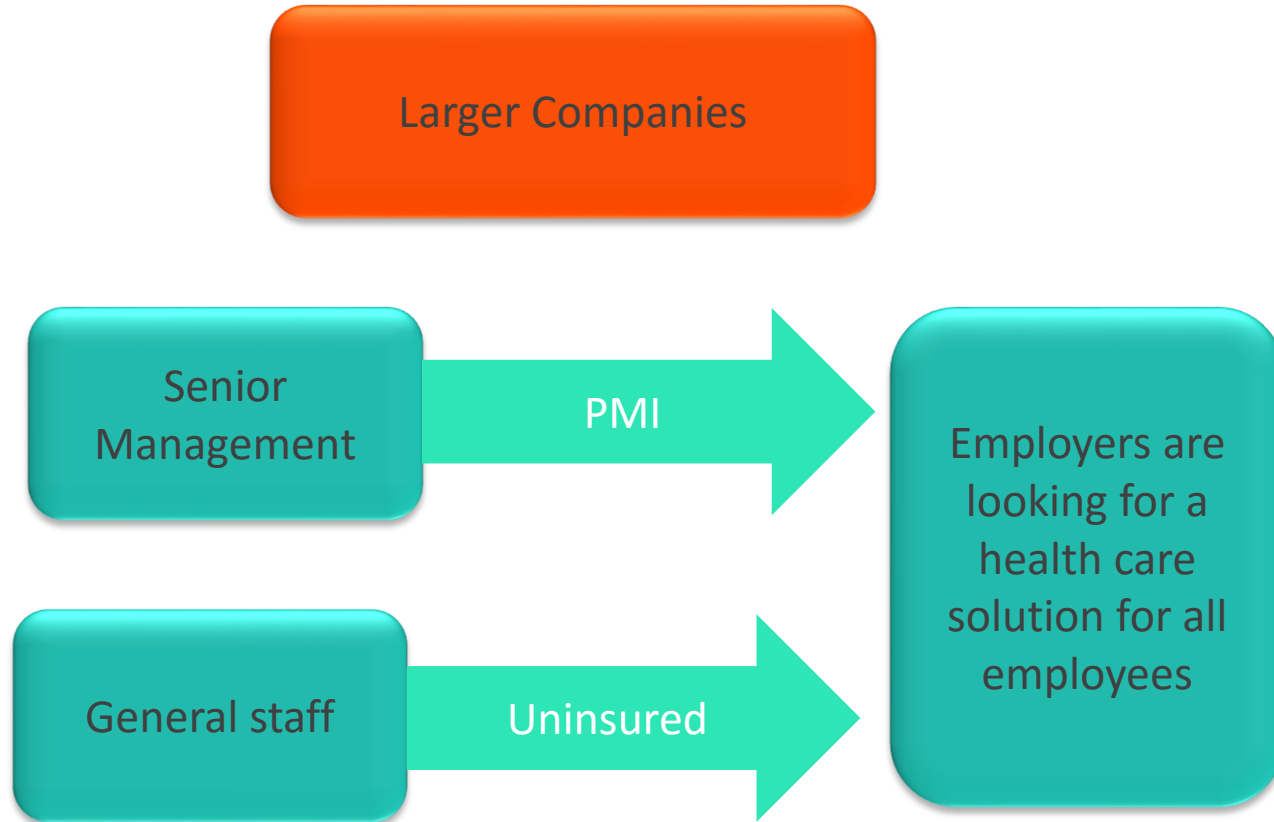
Jennie Doyle  
Health Shield



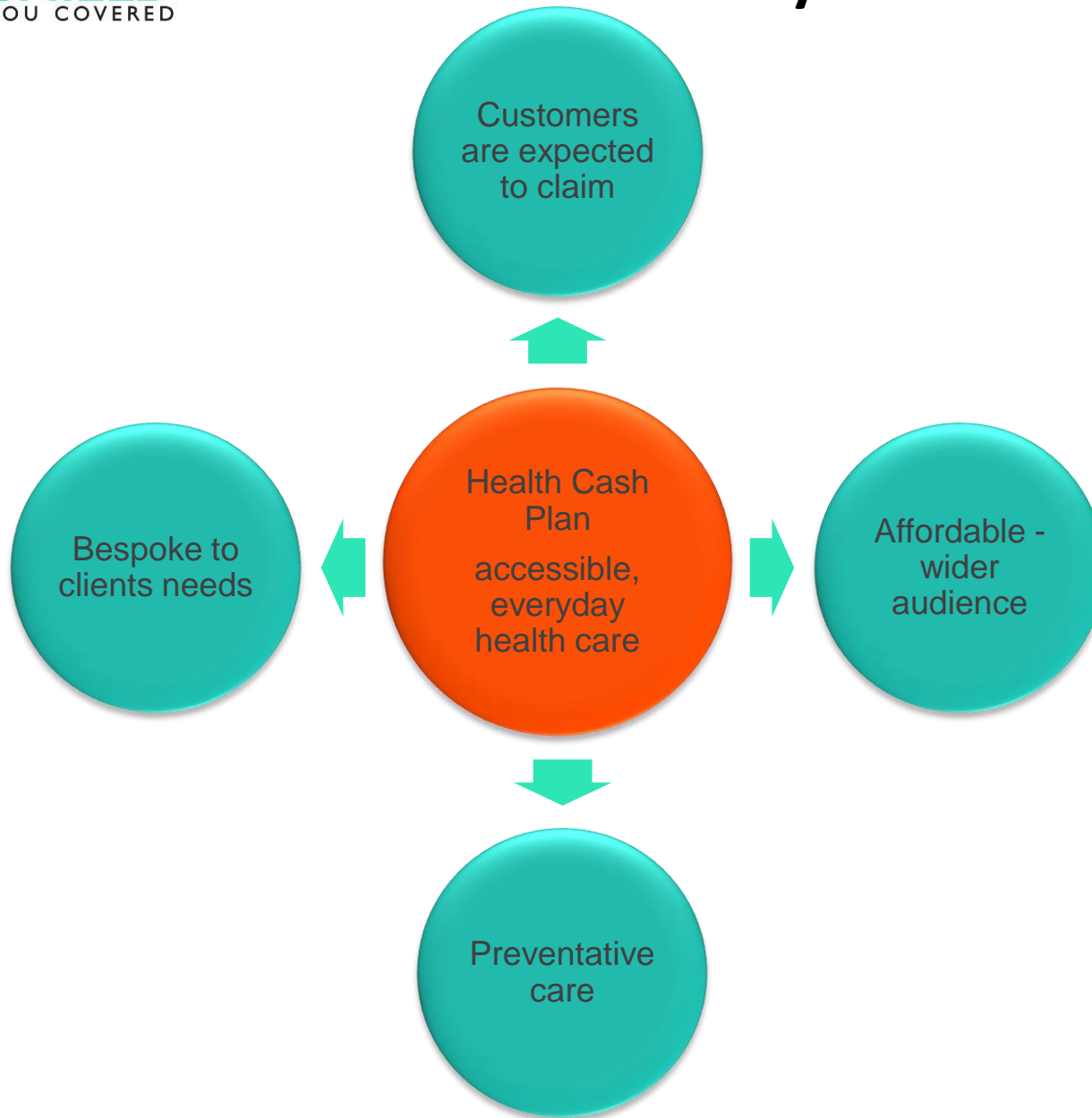
# Where are the opportunities?



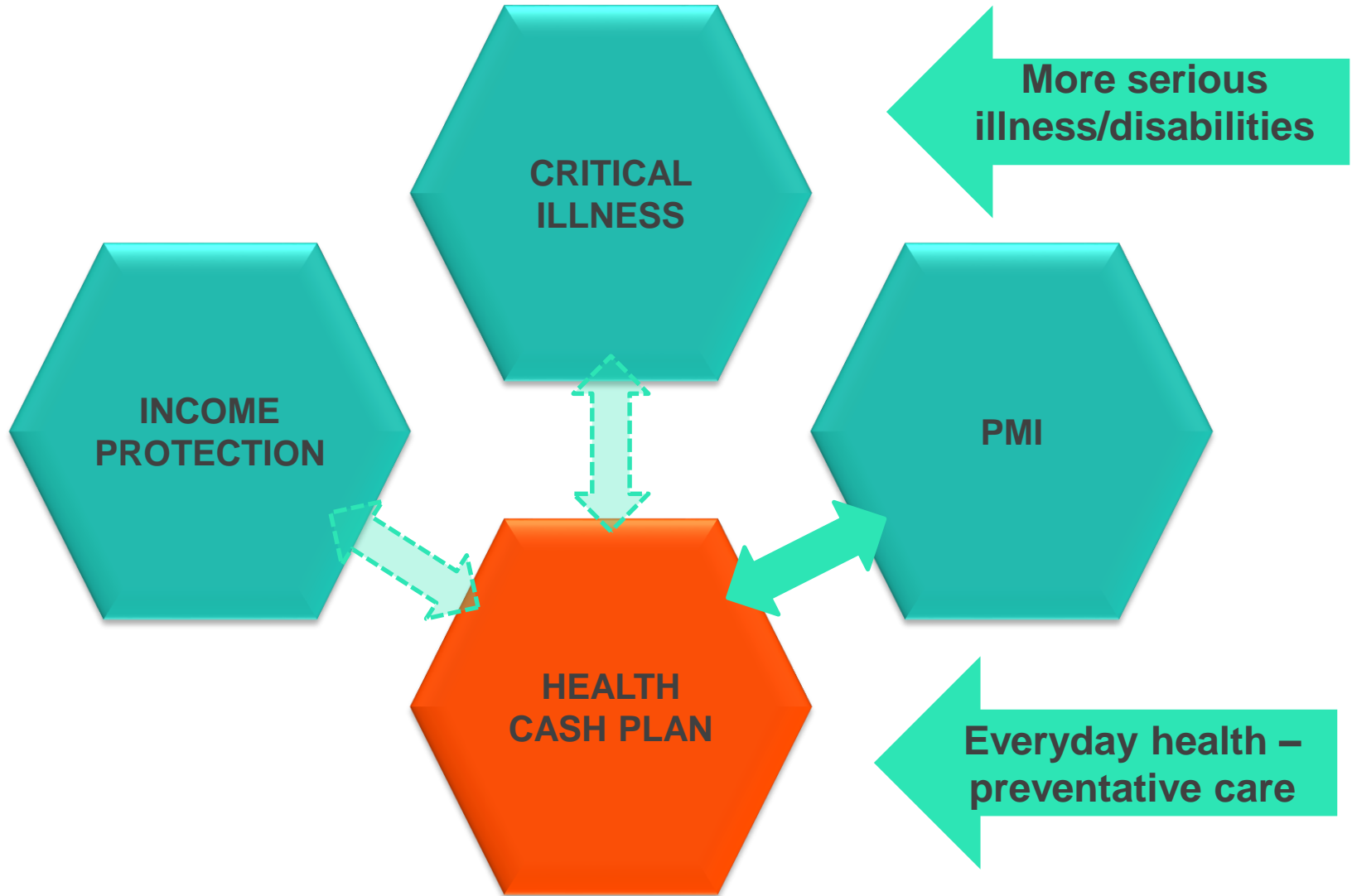
# Where are the opportunities?



# Why a health cash plan?



# Is there a synergy between health cash plans and other protection products?



# Thank you

